

Manager: _____

Week of: _____

POWERSALES TRAINING



Weekly Class Schedule (Eastern)

Time (EST)	Monday	Tuesday	Wednesday	Thursday
7:45am - 8:15am	Inbound Calls		Outbound Calls / Onsite Review	
8:45am - 9:15am	In-Store Reception		Inbound Calls	
9:45am - 10:15am		Inbound Calls	In-Store Reception	
10:45am - 11:15am		In-Store Reception	Tire Sales (phone & onsite)	Listening Session Thomas
11:45am - 12:15pm	Philosophy & Theory	Outbound Calls / Onsite Review		Outbound Calls / Onsite Review
12:45pm - 1:15pm	Leadership Discussions (owners & managers)	Tire Sales (phone & onsite)	SalesMax Plus (tutorial & questions)	Inbound Calls
1:45pm - 2:15pm				Tire Sales (phone & onsite)

Advisor:	Class:	Date:	Time:	Attended:
_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No
_____	_____	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No