Manager:

Week of:

POWERSALES TRAINING



Weekly Class Schedule (Pacific)

Time (PST)	Monday	Tuesday	Wednesday	Thursday	
6:45am - 7:15am		Inbound Calls	In-Store Reception		
7:45am -8:15am		In-Store Reception	Tire Sales (phone & onsite)	Listening Session Thomas	
8:45am - 9:15am	Philosophy & Theory	Outbound Calls / Onsite Review		Outbound Calls / Onsite Review	
9:45am - 10:15am	Leadership Discussions (owners & managers)	Tire Sales (phone & onsite)	SalesMax Plus (tutorial & questions)	Inbound Calls	
10:45am - 11:15am				Tire Sales (phone & onsite)	

Advisor:	Class:	Date:	Time:	Attended:
				Yes No
				Yes No
				Yes No
				Yes No
	·	I	1	Yes No
	I	1	1	Yes No